

Institute of Management Technology, Centre for Distance Learning

is looking for an enthusiastic Fresher for Sales profile at Kolkata location

Role: Sales Executive-Kolkata

Joining : Immediate

Preference: Male Fresher with go-getter attitude

Salary: Rs 15,000-20,000/- per month

Educational qualification & Skills:

- Must be MBA in any stream preferably Marketing but not mandatory
- 6 to 12 month experience in sales or education industry is preferable
- Must be comfortable in travelling within city limits for client meetings
- Excellent written communication in English
- Basic knowledge of Word and Excel.
- Fast learner and passion for sales
- Self-motivated with a results-driven approach
- Strong interpersonal ,communication and convincing skills
- High integrity and commitment

Responsibilities:

- Counseling prospects and converting leads into admissions
- Assist in conducting marketing events
- Identifying potential corporates ,visiting the clients and presenting the products to them
- Preparation of presentations and reports as required
- Follow up customers and resolving all admission related queries
- Assist with administrative responsibilities as assigned
- Perform duties as assigned

Desired candidates should send their resume to **careers@imtdl.ac.in**.
Interviews of first group will be conducted at IMT CDL HO Ghaziabad.